



# results

Medical group practices, hospitals, integrated health networks, solo physicians, managed care organizations, healthcare associations, and academic medical practices—all have benefitted from innovative solutions provided by the Harris Management Group.

We don't simply prepare reports. We produce results. We work with you and the members of your team to create practical, usable, easily deployable solutions for global applications or local, daily tasks.



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experience  
integrity  
value  
results

In today's fast-paced, ever more complex market, finding the time and resources to manage a medical practice or healthcare organization can be a serious challenge. Yet, apart from the actual delivery of services, **effective management** is by far the most critical function of any successful healthcare group.

There has never been a greater need for **savvy, experienced** management consultants and healthcare facilitators. If you want serious help you can count on, trust the leaders: **HARRIS MANAGEMENT GROUP**

# experience

The Harris Management Group is a team of healthcare executives whose individual members each have many years of leadership experience in the profession.

Our collective knowledge base can expertly address a vast array of complex issues and challenges.

This depth of knowledge and our single focus on better healthcare solutions ensure you will always receive the most current expertise and advice you need to remain competitive, effective and successful. From boardroom strategies, to front-office operations, whatever your needs, we have the resources and capabilities to meet them.



# integrity



At Harris Management Group, healthcare is our core business *and* our passion. We offer not only our skills as senior-level health professionals with distinguished careers—we also promise you our integrity.

Scores of medical practices and healthcare organizations have placed their trust in us. We'll be happy to provide you with names of current and past clients.

# value



We understand economies of scale, and we optimize every facilitation to provide you maximum potential for successful solutions and desired outcomes.



## OUR RANGE OF SERVICES

### strategic

- Visioning and Strategic Planning
- Planning and Leadership Retreats
- Mergers & Acquisitions
- Affiliations & Joint Ventures
- Business Development & Marketing

### organizational

- Physician Practice Start-up
- Physician Compensation and Partnership Plans
- Hospital/Physician Relationships
- Governance, Structure, and Culture
- Leadership Development and Team Formation

### financial

- Managed Care Contracting
- Revenue Enhancement
- Billing - Coding - Pricing - Fees
- Financial Performance Analysis
- Payor Reimbursement
- Revenue Cycle Management

### operations/management

- Interim Management and Recruitment
- Practice Assessment and Benchmarking
- Compliance Issues & Audits
- Medical Records and Computer Systems
- Patient Satisfaction Surveys
- Staff or Physician Conflict